

# *The Superyacht Design Market*

*A guide to the exalted world of  
superyacht design via the insights and  
experiences of the owners, designers,  
showrooms and craftspeople that come  
together to create some of the world's  
most creative and luxurious spaces*

*Powered by Design Centre, Chelsea Harbour*



## Handles with care

Turnstyle Designs are one of the world's foremost producers of design-led architectural hardware. Using classic materials to create contemporary designs, Turnstyle Designs handles can be found on some of the world's most prestigious yachts. With over 25 years of combined experience in the superyacht industry, the Turnstyle Designs team is familiar with the level of service, time constraints and attention to detail demanded.

Part of the company's focus is maintaining close relationships with yacht designers in order to ensure that new product developments, designs and finishes are offered to those clients pushing the design envelope. A strong working relationship with the shipyards and fitting companies is also key. The company provides project management to ensure all parties are clear on key requirements such as design, timescale and budget.



With growing experience, design, engineering and manufacturing ability, Turnstyle Designs are often asked to provide bespoke solutions. A recent yacht project involved 27 different finish zones, using a range of materials including marble, wood, mother of pearl, leathers and four plating finishes: a challenging project successfully delivered to a female owner.

As security requirements become a higher priority for yacht owners, Turnstyle Designs recently developed a custom solution for a US shipyard to allow for drawers and wardrobes to be securely latched and locked. The complete project was delivered over a three-month period, and included a fully suited range from door levers, cabinet and wardrobe handles, to push buttons and fiddle rails.



## Bespoke beauty

Decorus offers a truly unique, beautiful and diverse collection of fine furniture. Each piece is hand-crafted and finished to the very highest standards and are frequently specified by many of the world's leading interior designers and architects. Decorus provides a reliable and invaluable resource to residential and yacht designers who seek originality, quality, diversity and excellent service, along with an unrivalled ability and enthusiastic approach to providing bespoke designs and finishes.

Although mainly involved in furniture design and manufacture, Decorus also undertakes much larger bespoke architectural commissions in the UK and abroad. The company has a dedicated team of in-house skilled craftsmen and is constantly developing new and exciting techniques and finishes, researching and implementing cutting-edge technology while also maintaining proven traditional skills and processes. Yacht projects have included work for superyachts up to 86m in length.

Decorus works with a huge variety of materials including metals, stone, glass, solid timbers and veneers, resin composites and engineered components, often resourcing from around the globe to ensure even the most highly challenging and unusual client requirements are fulfilled.

With the ever-increasing demand for a bespoke tailored solution, Decorus has worked tirelessly to assemble an accomplished team and comprehensive manufacturing facilities, priding itself on the ability to provide a reliable, trustworthy and exciting resource.

## Crafted by hand

Christopher Peacock create fitted furniture, cabinetry and spectacular hardware for homes and yachts. The brand's attention to customer service is something they pride themselves on, and customers include ex-United States President Clinton.

With a style that takes cues from the classic English home, Christopher Peacock today work on projects globally, with materials crafted from their manufacturing base in the United States. Starting with raw lumber, each part is carefully milled, formed and assembled to create furniture of the highest standards. Hand selected timbers along with proper joinery techniques are used to make each cabinet. All of this adds up to a quality of product that is second to none. As such, Christopher Peacock's work is coveted for its extraordinary quality, elegant design and meticulous attention to detail. Handcrafted cabinetry is comprised of only the finest raw timber materials, made in the United States, and customised to suit the unique tastes of the world's most demanding clients.



## Walking on water

Tai Ping Carpets have supplied their carpets to over 300 superyachts and have a dedicated yacht division working closely with both the new build and refit sectors of the yacht market. A business that started in 1956 as an artisan workshop to employ refugees and preserve China's carpet making traditions is now the recognised expert that many owners and designers call upon to lay the foundation to their yacht's interior.

Silver Yacht's 2015 launch of the 77m M/Y *Silver Fast* was a recent high profile collaboration for Tai Ping Carpets. "I reached the decision as a yacht-builder that this superior level of quality was not merely a luxury, but actually a very good investment,"

says *Silver Fast's* owner, Guido Krass. Tai Ping Carpets sent a specialist installation team to the yard in Australia where the yacht was constructed and provided comprehensive instruction to the yacht's crew about maintenance and care.

Such is the scale of expertise that Tai Ping Carpets provides for the yacht industry, the company's new artisan production facilities in China was built with the specific demands of superyachts in mind. Extra light was essential due to the tendency towards a lighter colour palettes in yacht carpeting and the frequent appearance of precious materials like silk and cashmere in these designs.